

**CHUKA**



**UNIVERSITY**

**UNIVERSITY EXAMINATIONS**

**EXAMINATION FOR THE AWARD OF DEGREE OF BACHELOR OF  
PROCUREMENT AND LOGISTICS MANAGEMENT**

**BPLM 313: PROCUREMENT MANAGEMENT**

**STREAMS: BPLM (Y3S1) (ODEL)**

**TIME: 2 HOURS**

**DAY/DATE: WEDNESDAY 07/08/2024**

**8.30 A.M. – 10.30 A.M.**

**INSTRUCTIONS:**

- **Attempt question ONE and any other TWO questions**

**QUESTION ONE**

- Discuss any five INCOTERMS used in international sourcing of goods and works. (10 marks)
- Discuss the dimensions of quality in procurement. (10 marks)
- Discuss the purchasing cycle used in procurement of items in a firm. (10 marks)

**QUESTION TWO**

- Discuss the sources of information available for a buyer on suppliers of materials. (10 marks)
- Discuss any unethical practices that may occur from the relationship between buyers and suppliers. (10 marks)

**QUESTION THREE**

- Discuss the main objectives of procurement according to PPDA act 2015. (10 marks)
- Explain the concept of pricing and clearly discussing the main tools of pricing analysis. (10 marks)

**QUESTION FOUR**

- a) Discuss the relationship between finance office and purchasing department. (10 marks)
- b) Expound the tendering process according to PPDA act 2015. (10 marks)

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