

CHUKA



UNIVERSITY

UNIVERSITY EXAMINATIONS

THIRD YEAR EXAMINATION FOR THE AWARD OF DEGREE OF BACHELOR OF PROCUREMENT AND LOGISTICS MANAGEMENT

BPLM 313: PROCUREMENT MANAGEMENT

STREAM:

TIME: 2 HOURS

DAY/DATE: TUESDAY 18/4/2023

2.30P.M – 4.30 P.M.

INSTRUCTIONS:

- **Answer Question ONE (COMPULSORY) and any other TWO Questions**
- **Do not write on the question paper**

QUESTION ONE

- (i). Explain the main objectives of public procurement in Kenya and explain how effect on corruption and fraud in Kenya. (10 marks)
- (ii). Discuss the concept of cost analysis and advice on the five main tools of cost analysis. (10 marks)
- (iii). Explain the roles of procurement plan using the main content as stipulated by (PPAD Act) and how the plan enhances procurement performance. (10 marks)

QUESTION TWO

- (i). Enumerate the effects of quality management of goods and services demonstration the eight dimensions as stipulated by Crosby. (10 marks)
- (ii). Explain the importance any five incoterms and their effects on global procurement and how they enhance international purchasing. (10 marks)

QUESTION THREE

- (i). Write short notes on the applications of the following international procurement terms
 - a) (EX-WORKS). (5 marks)
 - b) Free alongside ship (FAS) (5 marks)
- (ii). Discuss the main process of Open tendering process as stipulated in PPAD 2015 Act. (10 marks)

QUESTION FOUR

- (i). Using a diagram (purchasing cycle) illustrate the main stages that are involved in acquiring goods and services from vendors. (10 marks)
 - (ii). Explain major unethical issues in purchasing and supplies and their respective management. (10 marks)
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