

CHUKA



UNIVERSITY

UNIVERSITY EXAMINATIONS

FIRST YEAR EXAMINATION FOR THE AWARD OF DEGREE OF BACHELOR OF PROCUREMENT AND LOGISTICS MANAGEMENT

BPLM 111: INTRODUCTION TO PROCUREMENT

STREAMS:

TIME: 2 HOURS

DAY/DATE: WEDNESDAY 12/04/2023

2.30 P.M – 4.30 P.M

INSTRUCTIONS:

Answer question one (compulsory) and any other two questions

QUESTION ONE

(a) Discuss the main function that are undertaken by purchasing department and their value addition to the organization performance. [10 marks]

(b) Using diagram, explain the various stages involved in the purchasing process and the respective documentation used at every stage. [10 marks]

(c) Using examples discuss the main roles of played by specification and explain any five types of specifications. [10 marks]

QUESTION TWO

(a) Discuss the merits of supplier appraisal using the main areas which are considered during the process. [10 marks]

(b) Explain the ten Cs of effective supplier evaluation as applied in supplier selection, which enhances performance in supplies networks. [10 marks]

QUESTION THREE

- (a) Enumerate the merits of inspection and acceptance of all incoming good from supplier in order to control quality in an organization. [10 marks]
- (b) Explore the advantages of application of strategic procurement and their respective value addition in organization reputation. [10 marks]

QUESTION FOUR

- (a) Using any five main examples of procurement ethical explain and their respective effects in regard to procurement management. [10 marks]
 - (b) Discuss the main effects of using adversarial style of negotiation in procurement. [10 marks]
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