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UNIVERSITY EXAMINATIONS

**EXAMINATION FOR THE AWARD OF DEGREE OF BACHELOR OF SCIENCE IN
AGRICULTURE EDUCATION AND EXTENSION**

AGED 435: MANAGEMENT OF AGRICULTURAL ORGANIZATIONS

STREAMS:

TIME: 2 HOURS

DAY/DATE: THURSDAY 13/04/2023

11.30 A.M. – 1.30 P.M.

INSTRUCTIONS

Answer Question ONE (COMPULSARY) and ANY other THREE Questions

Do not write on the question paper

QUESTION ONE (25 MARKS)

- a) Discuss the concept of management as related to agricultural organizations (5 marks)
- b) Explain the sequential set of steps to making good decisions (10 marks)
- c) Explain five theories used by administrators of agricultural extension organizations (10 marks)

QUESTION TWO (15 MARKS)

- a) Explain FIVE principles that guide extension administration in agricultural organizations (10 marks)
- b) Discuss the significance of theories in agricultural extension organization management (5 marks)

QUESTION THREE (15 MARKS)

- a) Discuss the control function of managers of agricultural organizations (5 marks)
- b) Explain the steps involved in the recruitment of staff in agricultural organizations (10 marks)

QUESTION FOUR (15 MARKS)

- a) Discuss the vital steps involved in organizing function (6 marks)
- b) Explain the necessary skills required by managers of extension organizations citing relevant examples (6 marks)
- c) Discuss any three principles of management (2 marks)

QUESTION FIVE (15 MARKS)

- a) Explain five kinds of power applied in extension organizations (10 marks)
 - b) Discuss FIVE forces organizations must adapt, exploit, and fit with in their external environment (5 marks)
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