

## UNIVERSITY EXAMINATIONS

## EXAMINATION FOR THE AWARD OF CERTIFICATE IN BUSINESS MANAGEMENT

## CIBM 00101: BUSINESS COMMUNICATION

STREAMS:
TIME: 2 HOURS
DAY/DATE: THURSDAY 19/04/2018
2.30 P.M - 4.30 P.M

INSTRUCTION:

- Answer question one and any other two questions

1. (a) Using any model of communication explain briefly the elements of communication.
[8marks]
(b) Explain how ineffective interpersonal communication can affect business production.
[4marks]
(c) State the four types of human communication.
[4marks]
(d) Communication in a company can be 'downward'. Briefly explain this process.
[4marks]
(e) Discuss any four qualities of a good written business report.
[8marks]
(f) 'Communication in business should be interactive' provide two reasons to support the statement.
[2marks]
2. (a) Communication in any business is important. Discuss five barriers that hinder effective communication.
[10marks]
(b) Explain how you would use communication technology to improve communication in business.
[10marks]
3. (a) You have noticed that the staff are reporting to work late. As the manager write a memo to this effect.
[10marks]
(b) Differentiate between horizontal and vertical communication routes in an organization.
4. (a) Non verbal communication is more genuine than verbal communication. Discuss any five different types of non-verbal communication that can play an important roles in business.
(b) Explain the role of communication in an organization.
[10marks]
5. You have been requested to investigate on the factors leading poor communication in a business organization. Write a business report on this investigation.
[20marks]
