

CHUKA



UNIVERSITY

UNIVERSITY EXAMINATIONS

EXAMINATIONS FOR THE AWARD OF DIPLOMA IN PROCUREMENT AND LOGISTICS MANAGEMENT

DPLM 0216: INTERNATIONAL PROCUREMENT

STREAMS: DPLM

TIME: 2 HOURS

DAY/DATE: WEDNESDAY 08/8/2018

11.30 A.M. – 1.30 P.M.

INSTRUCTIONS: Answer question 1 and any other 2 questions

QUESTION 1 (40 MARKS) – COMPULSORY

- (a) Define the following terms in relation to international procurement
 - (i) Bills of exchange [2 marks]
 - (ii) Incoterms [2 marks]
 - (iii) Reciprocal trade [2 marks]
 - (iv) Explain the methods of payment based on global procurement transaction [4 marks]
- (b) Briefly discuss the factors to consider when planning international purchasing [10 marks]
- (c) Highlight and explain the driver/factors of international procurement [8 marks]
- (d) What are the risks of international buying [10 marks]

QUESTION 2

- (a) What are the reasons for international sourcing [5 marks]
- (b) Discuss the disadvantages of countertrade [5 marks]
- (c) Explain the sources of information about overseas suppliers [5 marks]

QUESTION 3

- (a) Discuss the methods of payment available based on global transactions [5 marks]
- (b) Discuss the benefits of international/global sourcing [5 marks]
- (c) Define what a warehouse is and explain the functions of warehousing [5 marks]

QUESTION 4

- (a) What is the procedure involved in international purchasing [5 marks]
 - (b) Explain the different types of countertrade [5 marks]
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