

CHUKA



UNIVERSITY

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**EXAMINATION FOR THE AWARD OF CERTIFICATE IN PROCUREMENT
& LOGISTICS MANAGEMENT**

CPLM 00115: INTERNATIONAL PROCUREMENT

STREAMS: CPLM

TIME: 2 HOURS

DAY/DATE: WEDNESDAY 07/8/2019

8.30 A.M. – 10.30 A.M.

INSTRUCTIONS:

- **Answer question ONE and any other TWO**
- **Do not write on the question paper**

- Q1. (i) Using relevant examples explain why organizations are opting the application of international procurement. [10 marks]
- (ii) Write short notes on the following international procurement payments terms
- (a) Letter of credit
 - (b) Open account
 - (c) Payment in advance
 - (d) Stage payment [10 marks]
- (iii) Discuss any five main functions of warehousing and their effects on warehousing performance. [10 marks]
- Q2. (i) Using relevant examples (5) discuss the main functions of inventory held by an organization. [10 marks]
- (ii) Advice an organization on the various ways of disposing redundant, obsolete and scrap items. [10 marks]

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- Q3. (i) Discuss any three major systems that are applied in stores to enhance inventory locations. [10 marks]
- (ii) Explain any four incoterms under group – D – arrival. [10 marks]
- Q4. (i) Discuss why domestic procurement may be used by organizations instead of international procurement. [10 marks]
- (ii) Explain the process of international procurement [10 marks]
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