

CHUKA



UNIVERSITY

UNIVERSITY EXAMINATIONS

**EXAMINATION FOR THE AWARD OF DEGREE OF
BACHELOR OF PROCUREMENT AND LOGISTICS MANAGEMENT**

BPLM 313: PROCUREMENT MANAGEMENT

STREAMS: BPLM (ODEL)

TIME: 2 HOURS

DAY/DATE: TUESDAY 03/12/2019

8.30 AM – 10.30 AM

INSTRUCTIONS:

Attempt question one and any other two questions

1. (i) Discuss the various objective of public procurement in Kenya and explain how affect economic growth. [10 marks]
- (ii) Explain the main stages that are involved in acquiring goods and services from suppliers. [10 marks]
- (iii) Discuss the importance of procurement using the main content outlined within it (procurement plan) [10 marks]
2. (i) Explain the roles of quality of goods and services using the eight dimensions as stipulated by Crosby. [10 marks]
- (ii) Discuss the effects any five incoterms and their effects on global procurement. [10 marks]
3. (i) Discuss any five Dos and don'ts of contract administration relating goods and works. [10 marks]
- (ii) Using relevant examples, the negotiation cycle and the respective activities and each step. [10 marks]
4. (i) Explain the concept of price analysis and advice on the five main tools of price analysis. [10 marks]

- (ii) Identify any five major fraud in purchasing and supplies and their respective mitigations. [10 marks]
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