

**CHUKA**



**UNIVERSITY**

**UNIVERSITY EXAMINATIONS**

**THARAKA UNIVERSITY COLLEGE**

**EXAMINATION FOR THE AWARD OF DEGREE OF  
BACHELOR OF PROCUREMENT AND LOGISTICS MANAGEMENT**

**BPLM 111: INTRODUCTION TO PROCUREMENT**

**STREAMS: BPLM**

**TIME: 2 HOURS**

**DAY/DATE: TUESDAY 10/12/2019**

**11.30 AM – 1.30 PM**

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**INSTRUCTIONS:**

**Answer Question One and any other Two**

**Question One**

- (a) Discuss the tendering process in Public Procurement. [15 marks]
- (b) Describe the principles of specifications writing. [7 marks]
- (c) Explain the dimension of quality in procurement. [8 marks]

**Question Two**

- (a) Supplier appraisal may arise when properties venter applies to be placed on the buyers approved list or in the course of negotiation when the buyer wishes to assure that supplier can meet all the requirements reliably. Discuss what should be appraised. [8 marks]
- (b) Describe the methods of procurement used in Kenya according to Public Procurement Asset Disposal Act 2015. [12 marks]

**Question Two**

- (a) Identify the challenges facing procurement in Kenya public sector and make recommendation to address them. [10 marks]

- (b) Describe how the use of information technology can improve performance in public procurement. [10 marks]

**Question Four**

- (a) You are invited by Tharaka CDF committee to describe to them the procurement cycle in public procurement. What are the main steps that you would discuss? [20 marks]
- (b) A procurement negotiation the approval can either be advertise as collaborative. Discuss. [10 marks]
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