

CHUKA



UNIVERSITY

UNIVERSITY EXAMINATIONS

**FIRST YEAR EXAMINATION FOR THE AWARD OF DEGREE OF BACHELOR OF
PROCUREMENT AND LOGISTICS MANAGEMENT**

BPLM 111: INTRODUCTION TO PROCUREMENT

STREAMS: BPLM Y1S1

TIME: 2 HOURS

DAY/DATE: TUESDAY 04/12/2018

11.30 A.M. – 1.30 P.M.

INSTRUCTIONS:

- **Answer question ONE and any other TWO questions.**
- **Be clear and neat, give examples where appropriate.**

QUESTION ONE (30 MARKS)

- (a) Discuss various procurement methods used by modern firms to procure works, goods and services under the public procurement and Asset disposal act 2015 (PPADA 2015) (15 marks)
- (b) Discuss the procurement cycle/process. (10 marks)
- (c) Discuss challenges of public procurement and supply professionals development. (5 marks)

QUESTION TWO

Using examples discuss the applications of the following terms as used in procurement:

- (i) Ethics Spectrum (4 marks)
- (ii) Procurement Negotiations (4 marks)
- (iii) Quality management (4 marks)
- (iv) Procurement payment methods (4 marks)
- (v) Supplier sourcing (4 marks)

QUESTION THREE

- (a) Documentation is critical in procurement. Discuss the major documents used in procurement. (10 marks)
- (b) Discuss the various procurement committees applicable in public procurement. (10 marks)

QUESTION FOUR

- (a) Enumerate the basic principles of specification writing in procurement. (10 marks)
 - (b) Discuss the role of information technology in procurement. (10 marks)
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