**CHUKA** 



### **UNIVERSITY**

### UNIVERSITY EXAMINATIONS

## RESIT/SPECIAL EXAMINATION

### EXAMINATION FOR THE AWARD OF DEGREE OF BACHELOR OF

HIRM 281: FUNDAMENTALS OF ENTREPRENEURSHIP

STREAMS: HIRM TIME: 2 HOURS

DAY/DATE: FRIDAY 01/09/2023 11.30 A.M – 1.30 P.M.

# **QUESTION ONE**

- a) Explain the reasons for high rate of business failure at early stages and especially in small business. (10marks)
- b) Identify and explain the various ways through which government can intervene and assist upcoming entrepreneurs to grow and sustain their enterprises (10 marks)
- c) Explain the rationale behind SWOT analysis as a way of scanning enterprise environment

(10 marks)

## **QUESTION TWO**

a) Describe the importance of innovation in enterprises

(10 marks)

b) Highlight some of the Economic contributions of entrepreneurship in Kenyan Economy

(10 marks)

## **QUESTION THREE**

(a) Discuss any FIVE contents of a business plan

(10 marks)

(b) Identify and discuss any FIVE characteristics of an entrepreneur

(10 marks)

# **HIRM 281**

# **QUESTION FOUR**

(a)Identify some of ways by which an entrepreneur can use to motivate employees (10 marks)
(b)Discus some of the sources from which a start-up can finance his /her enterprise (10 marks)