

CHUKA



UNIVERSITY

UNIVERSITY EXAMINATION

RESIT/SPECIAL EXAMINATION

**EXAMINATION FOR THE AWARD OF DEGREE OF BACHELOR OF
PROCUREMENT AND SUPPLIES MANAGEMENT**

BPLM 111: INTRODUCTION TO PROCUREMENT

STREAMS:

TIME: 2 HOURS

DAY/DATE: TUESDAY 02/11/2021

8.30 A.M – 10.30 A.M

INSTRUCTIONS

Answer question

QUESTION ONE

- a) Public procurement occurs when a public organisation uses public resources to buy goods and services such as hiring or obtaining for any other contractual means of goods, construction works or service Discuss the objectives of public procurement (10marks)
- b) Open tender method is the mothod of procurement by many organisations .Discuss any other 4 methods of procurement citing when appropriate to use them . (10marks)
- c) Highlight types of transportation modes , their merit and demerit (5marks)
- d) Discuss Some issues on which interaction and cooperation may take place between purchasing and other company departments may occur (10 marks)
- e) The supply function focus primarily on centralised and decentralized purchasing when building up the structures for the organisation discuss the advantages of centralized purchasing (5marks)

QUESTION 2

- a) Discuss the Main stages that are involved in acquiring goods from prospective suppliers. (10 marks)
- b) Business ethics and in particular personal relationships between buyers and suppliers is an area which is receiving increased attention in both public and private companies. Discuss. (10marks)

QUESTION 3

- (a) The Modern society is a known society in that people want things instantly. List and explain the pressures this has on procurement (5marks)
- (b) Discuss tools available for institutionalizing ethics (5marks)
- (c) “Information technology is a major source of improved productivity and competitiveness in procurement”. Discuss. (10 marks)

QUESTION 4

- a) Discuss the advantages of E-procurement (10marks)
- b) The prevention of fraud in relation to supplies depends on sound internal control, internal and external auditing and the detection of ‘give away’ signs. Discuss some of the Control mechanisms of fraud . (10Marks)