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# EXAMINATION FOR THE AWARD OF CERTIFICATE IN TOURISM AND HOSPITALITY

CHTM 00401: PUBLIC RELATIONS AND CUSTOMER CARE IN TOURISM

STREAMS: CERT CHTM Y1S2 TIME: 2 HOURS

DAY/DATE: THURSDAY 08/07/2021 11.30 A.M – 1.30 P.M

#### **INSTRUCTIONS:**

Answer question one and any other two

### **QUESTION ONE (30 MARKS)**

- (a) Discuss four qualities of a good customer care practitioner. [8 marks]
- (b) Discuss five advantages of customer care service in tourism and hospitality market in Kenya.[5 marks]
- (c) Discuss at least five qualities of a good business information. [6 marks]
- (d) With examples discuss the four public relation's external public. [6 marks]
- (e) As public relations practitioner writes short notes about public relations as a discipline.

[5 marks]

#### **QUESTION TWO (20 MARKS)**

- (a) A poorly organized press event is unforgivable. It is the work of public relations manager/customer care to ensure that the event is well organized and up to the expected standard. With examples discuss.[10 marks]
- (b) Export public relations is influenced by various factors that ultimately affects the market in many ways. Discuss factors to consider in export public relations. [10 marks]

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## **QUESTION THREE (20 MARKS)**

- (a) What are the major causes of stress to the public relations and customer care officers at their respective work stations. [10 marks]
- (b) In public relations ethics is a very good economics. Why is it paramount to be ethical always. [10 marks]

## **QUESTION FOUR (20 MARKS)**

- (a) Using examples explain the essential parts a public relations needs to know about the media. [10 marks]
- (b) With examples to your answer elucidate the benefits that an organization accrues from sponsorship in Kenya. [10 marks]

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