**BCOM 403** 



**UNIVERSITY** 

# UNIVERSITY EXAMINATIONS

## EXAMINATION FOR THE AWARD OF DEGREE OF BACHELOR OF COMMERCE

### **BCOM 403: STRATEGIC MANAGEMENT**

**STREAMS: BCOM (ODEL)** 

TIME: 2 HOURS

DAY/DATE: WEDNESDAY 21/07/2021

8.30 A.M. - 10.30 A.M.

#### **INSTRUCTIONS:**

• Answer question ONE and any other THREE questions.

### **QUESTION ONE**

You have currently been appointed as the strategic planning manager of Embu County Government. The county has been going through a vigorous restructuring program including drawing a 5 year strategic plan that the management board believes will spearhead the county in the achievement of its goals. Discuss the below issues to be presented to the management board:

- (a) The benefits of the 5 year strategic plan to the county. (10 marks)
- (b) The strategic role of the corporate level management of the county. (10 marks)
- (c) The internal organizational challenges facing the county in the implementation of its plans. (10 marks)

# **QUESTION TWO**

(a) Explain the importance of conducting monitoring and control of strategy implementation.

(10 marks)

(b) Discuss the functional approach to conducting internal analysis in an organization. (10 marks)

### **QUESTION THREE**

(a) Using appropriate illustrations, discuss the three levels of strategy in an organization. (10 marks)

(b) Many organizations both in the private and public sector in Kenya are undergoing through major strategic restructuring and re-organization. Explain five reasons for this phenomenon. (10 marks)

# **QUESTION FOUR**

- (a) Discuss the significance of carrying out Business Portfolio Analysis to an organization in the service sector. (10 marks)
- (b) Delicate and sensitive issues are involved in strategy implementation. One such issue is internalization of strategy. Discuss five organizational institutions upon which a strategy must be built to ensure successful implementation of strategy. (10 marks)