

CHUKA



UNIVERSITY

UNIVERSITY EXAMINATIONS

RESIT/SPECIAL/SUPPLEMENTARY

**SECOND YEAR EXAMINATION FOR DEGREE IN BACHELOR OF COMMERCE,
PROCUREMENT, COOPERATIVE MANAGEMENT, AGRIBUSINESS
MANAGEMENT AND ENTREPRENEURSHIP MANAGEMENT**

BCOM 262: BUSINESS STATISTICS

STREAMS: BCOM/BEENS/ BPLM/AGBM/BCOP Y2S1

TIME: 2 HOURS

DAY/DATE: MONDAY 01/02/2021

11.30 A.M. – 1.30 P.M.

INSTRUCTIONS: Answer Question ONE and any other TWO questions

QUESTION ONE

- a) Discuss some of the application areas of statistics in business (8 marks)
- b) The following data relates to the average price of meal in Ndagani shopping centre collected from 50 kiosks

40	45	41	45	30	39	8	48	25	45
26	9	23	24	29	8	40	41	42	26
39	35	18	25	40	42	43	44	36	35
27	32	28	27	26	38	47	36	35	25
32	28	40	41	44	45	40	39	41	43

Required:

- i) Prepare an appropriate frequency table (6 marks)
- ii) Mean (2 marks)
- iii) Mode (2 marks)
- iv) Median (2 marks)

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- v) Q_2 (2 marks)
vi) D_5 (2 marks)
vii) Standard deviation (2 marks)
viii) Variance (2 marks)
ix) Coefficient of variation (2 marks)

QUESTION TWO

- a) Explain 5 importance of index numbers in an economy (5 marks)
b) The following table below are recorded data showing the test scores made by salesmen on an intelligence test and their weekly sales:

Salesmen	1	2	3	4	5	6	7	8	9	10
Test Score	40	70	50	60	80	50	90	40	60	60
Sales (Ksh m)	2.5	6	4	5	4	2.5	5.5	3	4.5	3

Required:

- i) Calculate regression equation of sales on test scores and estimate the probable weekly sales volume if a salesman makes a score of 100. Comment on your answer. (8 marks)
ii) Using the same information above calculate correlation coefficient and comment on your answer (7 marks)

QUESTION THREE

- a) Explain 6 challenges a researcher may encounter in the construction of index numbers (6 marks)
c) Explain the importance of time series analysis to a business (6 marks)
d) The following table below are recorded data showing the test scores made by salesmen on an intelligence test and their weekly sales:

Year	201	201	201	201	201	201	201	201	201
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	0	1	2	3	4	5	6	7	8
Sales (Ksh M)	76	80	130	144	138	120	90	174	190

Required:

- i) Calculate the trend values from 2010 to 2018 (6 marks)
- ii) Predict the sales for 2019 (2 marks)

QUESTION FOUR

- a) Discuss importance of index numbers to a firm (6 marks)
- b) Discuss two bases of index computation (2 marks)
- c) A company gives on job training to its sales staff which are followed by a test. It is considering whether it should terminate the services of any sales person who does not do well in the test. The following data gives the test scores by nine officers during the last one year.

	1	1		2					
Test Scores	4	9	24	1	26	22	15	20	19
	3	3		3					
Sales (ksh M)	1	6	48	7	50	45	33	41	39

Required:

- i) Compute the coefficient of correlation between test scores and sales made by the officers (8 marks)
 - ii) Comment on your answer in (i) above (2 marks)
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